

N	School	Level	Course Code	Program	Course Title	Course Description	ECTS
1	CSL	Bachelor	PLW 3123	LLB	International Public Law	The nature and significance of Public International Law; The sources of Public International Law; International Personality; Subjects of Public International Law; Legal criteria of statehood and sovereignty; Principles of state jurisdiction; Immunities; State responsibility; Human Rights and self-determination; The law of treaties; Peaceful settlement of disputes; Use of force; International humanitarian law; International criminal law	6 ECTS
2	CSL	Bachelor	INL 4120	LLB	International Human Rights Law	Introduction to international protection of human rights; the protection mechanisms; the history of the development of international law of human rights; the types and generations of human rights; universalism and relativism; critics of human rights. The United Nations Human Rights Treaty Body system; explaining the human rights treaty-based complaints procedures at the United Nations level; The United Nations High Commissioner for Human Rights, UNHCR, UN CRC, UN Women, Human Rights Council; Universal Periodic Review; interaction with other Human Rights Procedures. The peculiarities of the regional African human rights system; African Charter on Human and Peoples' Rights (the African or Banjul Charter), Organization of African Unity (OAU) role in human rights protection, the Protocol to the African Charter on Human and Peoples' Rights, African Court on Human and Peoples' Rights, the African Commission on Human and Peoples' Rights, The Inter-American Commission on Human Rights, role of Organization of American States in Human Rights protection, inter-American Court of Human Rights, The specificities of the EU involvement in the Human Rights Protection, the EU Fundamental Rights Agency, the OSCE and the protection of human rights, OSCE human dimension. The particular role given to the Council of Europe in the human rights protection field, the European Court of Human Rights, Council of Europe committees and reporting. Council of Europe Commissioner for Human Rights. Problems of racism, discrimination on grounds of ethnic origin, citizenship, colour, religion and language, as well as xenophobia, antisemitism and intolerance. The mechanisms prohibiting discrimination, European Commission against Racism and Intolerance (ECRI). Essence of right to life; the limits; the nature of prohibition of torture; ECHR case law on right to life; ECHR case law on prohibition of torture; Convention against torture and its implementation; The contemporary international standards for the protection of the right to liberty and security; European Court of Human Rights case law on right to liberty and security, right to fair trial; Contemporary challenges to the protection of freedom of thought, conscious and religion; the limits of the freedom of expression; International standards in the protection of right to respect for private and family life; European Court of Human Rights case law; Georgia reporting for ECRI, CPT, GRETA, CEDAW, CRC, US State Department; Universal Periodic Review for Georgia in 2010.	6 ECTS
3	CSL	Master	LAW IPL 5321	LLM	International Treatie Law (Theory and Practice)	The overall aim of the Course is to provide participants with the fundamental theoretical and practical knowledge of the provisions of the 1969 Vienna Convention on the Law of Treaties as well other international instruments dealing with law of th treaties, including 1986 Vienna Convention on the Law of Treaties between States and International Organizations or between International Organizations and the Law of Georgia on International Treaties of Georgia; Place and role of treaties in the hierarchy of the sources of international law; Treaties in domestic legislation; Core principles of Law of Treaties; Types of international treaties; Treaty-making capacity; Subjects of Law of Treaties; Conclusion of treaties; Reservations and declarations; Primary and Seconday means of interpretation of treaties (and other international sources) and relevant judicial practice in this regard; Breach, termination and suspension of treaties; Succession of states in respect of treaties; Depositary.	5 ECTS
4	CSL	Master	LAW IPL 5324	LLM	Private Internationaal Law and Practical course in International Trial Law	Private International Law is an essential part of Private Law regulating legal relations with foreign entities. The course deals with three major issues: 1) jurisdiction of court (when a domestic court has jurisdiction over disputes involving more than one legal system); 2. Which law to apply (rules determining the norms of which legal system should be applied to regulate a particular case); 3. Acknowledgement and enforcement of judgments made by foreign law courts. All the issues will be discussed in a comparative context; for this aim major acts, codes of law of different countries and court practice will be analyzed	5 ECTS

5	CST	Bachelor	WRT 1140	Informatics	Academic Writing	The course is aimed to improve Georgian language writing and speaking skills among students and prepare them for independent academic work. During practical exercises students will perform drills that helped them to enhance their writing and speaking skills; they will learn how to compile formal documents such as Curriculum Vitae, motivation letters, notifications, etc.; Students will develop skill to formulate logical and clear arguments, analyze arguments, write papers and other documents with style and suitable format. Students will be engaged in presentations, discussions and other activities that help to develop and enhance their public speaking skills. arguments and clearly.	5 ECTS
6	CST	Bachelor	MATH 0003	Informatics	Calculus I	This course is an introduction to Calculus I. The main topics are: Elementary Functions: Graphs and properties. The Limit and applications. The Limit of Function: concepts and applications. Continuity and applications. Points of discontinuity. By the end of the semester a student has to know the principal concepts and results of Calculus and has to have skills of implementation above-mentioned mathematical concepts to solution of simple economical problems.	5 ECTS
7	CST	Bachelor	CTC 1141	Informatics	Principles of Computer Programming I	Fundamental principles of computer programming. Expressions, procedures, variable types, data, input/output. Emphasis on structure and clarity as well as correctness. The course introduces students with C programming language. It equips them with comprehensive theoretical knowledge as well as skills needed for putting the theoretical knowledge into practice. Students will learn the fundamental elements of programming C language, such as: variables and constants, arithmetical operations, different standard functions and libraries, means of information input and output. The course will allow students to develop software by using these elements.	5 ECTS
8	CST	Bachelor	CTC 2141	Informatics	Web Technologies I	The course will introduce students with the underlying protocols and technologies of the Web. Apart from special technologies, the course covers a number of other tools (e.g. web server, interactive programming environment, console, etc.) necessary for reaching practical goals. Using special literature, software and specific examples, students will be able to create small web applications capable of operating. The main topics are HTML, CSS, Javascript, jQuery library, JSON & XML.	5 ECTS
9	CST	Bachelor	CTC 2143	Informatics	Operating Systems	Introduces the fundamentals of operating systems design and implementation. Topics include an overview of the components of an operating system, mutual exclusion and synchronization, implementation of processes, scheduling algorithms, memory management, and file systems.	5 ECTS
10	CST	Bachelor	CTC 2144	Informatics	Principles of Networking	Introduces the structure, implementation, and theoretical underpinnings of computer networking and the applications that have been enabled by that technology.	5 ECTS
11	CST	Bachelor	HIST 0003	Informatics	History of Georgia	The course covers the history of Georgia beginning from ancient times to present day. The aim of the course is to introduce students with the main political, socio-economic and cultural events of Georgian history and equip them with the knowledge essential for the modern youth who have more intellectual capabilities and learning opportunities. One of the main aims of the course is to allow students to develop necessary skills needed to correctly perceive, evaluate and analyze historical facts and events.	5 ECTS
12	CST	Bachelor	PHYS 2140	Informatics	Principles of Physics	The primary objectives of the course are for students to develop understanding of fundamental physical principles. The focus will be not on "training" and "try" learning of the lecture materials but on conceptual understanding and developing skills to apply basic principles to actual problem solving. Lectures will include examples of how to approach problems; students are expected to spend as much as possible of their own time on problems, tests, etc Course covets topics of mechanics, thermodynamics, electrodimanics, optics and electro-optical events.	5 ECTS
13	CSM	Bachelor	MARK 3130	PR	Integrated Marketing Communications	The aim of Integrated Marketing Communication course is to give the students thorough knowledge about various communication methods, such as PR, Advertising, Sales Promotion and other traditional or new communication technologies.	5 ECTS
14	CSM	Bachelor	PR 3130	PR	Field PR 1: Corporate Communications	Corporate communication is the field of public relations that is concentrated on communication aspects within private sector, entrepreneurship, business and Communication between companies, its clients and partners is a bilateral process, the effectiveness of which is directly related to future success of the company. Each company or corporation must have well developed and planned communication strategy, to provide successful performance in future and avoid possible fiascos.	5 ECTS

15	CSM	Bachelor	MENG 3130	PR	Management Concepts	The main topics of the course are: Job satisfaction, motivation, fairness, job performance and trust. Also, the course provides opportunity for the students to understand organizational management using various methods through case studies and teamwork.	5 ECTS
16	CSM	Bachelor	JOUR 4030	Social Sciences in Journalism and Mass Communications	Media and Society	The course covers the following topics: media as a part of culture, society's expectation from media; media and memory of democracy; media and societal agenda; hate speech in media and its impact on the society's mind set; media and gender stereotypes; the role of media in elections; media as a public forum; systems of media accountability; media literacy in the service of Democracy; the theory of knowledge gap and its evolution; media and language; the role of media in formation of public opinion.	5 ECTS
17	CSG	Bachelor	CIVI 1150	International Relations and Public Administration	Culture and Civilization (I)	The course surveys the history of world civilizations with special emphasis on the political, economic, social and cultural aspects of human experience. It explores the most recent past of humanity from the formation of urban civilizations up to modern times. The course examines ancient civilizations of Near East and Eastern Mediterranean, Europe in the era of early modernity and selected topics of twentieth century in the context of interconnected systems of the globe.	5 ECTS
18	CSG	Bachelor	PHIL 1150	International Relations and Public Administration	The Great Books (I)	The course aims to explore the main characteristics of contemporary thought via study of influential manuscripts. In the process of lecturing the central importance will be given to the phenomenon of thinking itself. What is the structure of thinking? How does it differ in various life conditions? What enables us to think and when do we feel responsible to think?	5 ECTS
19	CSG	Bachelor	QUAM 1150	International Relations and Public Administration	Quantitative Reasoning (I)	The course teaches methods of quantitative analysis and teaches students skills to use these methods in practice and research.	5 ECTS
20	CSG	Bachelor	ECON 2150	International Relations and Public Administration	Introduction to Economics (II)	The course cover contemporary economic thought, micro and micro economic theories, fundamentals of economics.	5 ECTS
21	CSG	Bachelor	IR 2150	International Relations and Public Administration	Introduction to International Relations (II)	The course cover contemporary economic thought, micro and micro economic theories, fundamentals of economics.	5 ECTS
22	CSG	Bachelor	PA 2150	International Relations and Public Administration	Introduction to Public Administration (II)	The course aims to familiarize students with the fundamental principles of public administration and familiarize students with the nature of PA, its limits and challenges which public servants face today.	5 ECTS
23	CSG	Master	IS 5250	Diplomacy and International Relations	International Security (III)	During the Course - International Security: Theory and Practice, students will learn about the essence and multidimensional nature of international security, its subjects and the ways to achieve it. They will be introduced to the traditional and rather modern schools of thoughts/theories on international security. The Course will also cover the main universal and regional security institutions, their competencies, modes of operation and role in the international security system. Special emphasis will be made on discussion-analysis of the topical issues of international security, as well as important aspects of security policy making in Georgia and globally.	5 ECTS

24	CSG	Master	TEI 5050	Diplomacy and International Relations	Theories of European Integration	This course is based on the constant interaction between the students and professor. Term/final exam, will not have an opportunity to make up for their decision later. This course has several objectives. First objective is to enhance knowledge and understanding of how different theories of International Relations, or European Integration explain the transformation of the EU institutions and the European integration process in general. Second objective of the course is to enhance the skills of the students in understanding theoretical articles and providing their concise description and analysis in just 500 words. This exercise helps students to develop analytical and critical thinking and transform the vast amount of information in a small report. Overall, at the end of the course students will master all of the major and contemporary theories that explain regional integration and EU integration in per se and will develop their own research ideas/interests in relations to the future of EU integration processes as well as generalizable ideas about regional integration.	5 ECTS
25	CSG	Master	IR 5050	Diplomacy and International Relations	US Foreign policy	The course is about US Foreign Policy, major concepts and stages and covers both the historical process of evolution as well as contemporary issues as challenges.	5 ECTS
26	CSH	Bachelor	HIST 0003	Psychology/Sociology	History of Georgia	History of Georgia is a course that contains the history of Georgia from the very beginning to the modern era. It is an adapted course that describes the general issues such as – geographic location of the country, natural environment, population, historic-geographic survey, Georgians ethnogenesis, the place of the Georgian language among the languages of people of all over the world as well as the basic issues – the major facts of political, social-economic and cultural past of Georgians.	5 ECTS
27	CSH	Bachelor	ACWR 1160	Psychology/Sociology	Academic Writing	The course contains major elements and principles of academic writing adjusted to modern methods and standards. During the course students will be introduced to major essence and need of academic writing. They will learn various types of academic works, how to build each academic work, how to manage or format it, what should be its structure, standards and volume. As the course is considered for bachelor's degree program and on this stage students don't have to write big volume academic works (for example: dissertation, scientific article, etc.) the major attention will be paid to writing essays. In addition, students will be instructed to how to pay attention to orthography, problematic grammatical or stylistic aspects. Major attention will be focused on the issues of academic writing style, the proper rules of reference, the sources, etc.	5 ECTS
28	CSH	Bachelor	PHIL 1160	Psychology/Sociology	Fundamentals of Modern Thinking	During the course, major attention will be paid to analyze texts in depth, access to general problem, concepts of existence; free choice of human being, understanding of life importance.	5 ECTS
29	CSH	Bachelor	CSC 1160	Psychology/Sociology	Informative Technologies	The course is designed to teach the basics of information and communication technologies and it is focused on practical results. The course consists of the following topics: <ul style="list-style-type: none"> ☐ information, measurement units of information ☐ computer architecture ☐ MS office ☐ internet-technologies 	5 ECTS
30	CSH	Bachelor	PSYC 1160	Psychology/Sociology	Fundamentals of Psychology 1	The course aims to give students basic knowledge in major tendencies and categories of psychology. The course contains major issues in general psychology such as subject and methods of psychology, types and branches of psychology, research methods of psychology, category of conscious, changed conditions of consciousness, unconscious psychics, cognitive processes: psychology of attention, psychology of mood.	5 ECTS
31	CSH	Bachelor	PSYC 2161	Psychology	History of Psychology	The course gives basic knowledge in Psychology. The course consists of basic psychological views from the ancient period to the beginning of the past century. Within the frames of the course students will be introduced to the ancient psychological views (Democritus, Socrates, Platon, Aristotle, Epicureanism, Stoicism), psychological views of the new time (Descartes, Leibniz, Spinoza, John Locke), empirical and rational development of psychology (David Hume, John Stuart Mill, Herbert Spencer, De Condillac, Johann Herbart, Kant), researches in physiology, psychophysics and psychometric.	5 ECTS
32	CSH	Bachelor	PSYC 2160	Psychology	Basic of General Pathology	The course is one of the fundamental and integrating branch of psychology that aims to build theoretical basis of psychology and to assist in clinical thinking formation. Pathology is a significant component of casual study of disease and a major field in modern medicine and diagnosis. As a field of general inquiry and research, pathology addresses four components of disease: cause, mechanisms of development, structural alterations of cells and the consequences of changes. The course is designed to teach students the following topics: health and disease aspects, reasons that causes diseases and how environmental conditions influence on diseases. Resistance and reactivity of body. Influence of individual reactivity on human beings gender, age and constitution, types of constitution and role of constitution in pathology development.	5 ECTS

33	CSH	Bachelor	PSYC 2162	Psychology	Psychology Research Methods	The course provides a comprehensive survey of current research methods in psychology combined with a clearly and carefully explained guide to statistical ideas and techniques such as how to conduct a research, what methods should be selected for each research, etc. Modern psychology is an empirical science. Accordingly, knowing research methods is the basic component for psychologists. The research course makes basic fundamentals for other psychological disciplines.	5 ECTS
34	CSH	Bachelor	PSYC 2163	Psychology	Psychology of Education	The course aims to teach students fundamentals in psychology of education. Within the frames of the course, students will be introduced to the theoretical and experimental statistics about human's ability of getting education. The course contains the following issues: teaching methods, teaching technology, drafting teaching plan, studying organization, special education and controlling class. To find out human's skills of learning. It is important to study the stages of physical, psychical and social development of human. Thus, psychology of education uses theories of human development that describes changes in mental abilities, social roles and moral discourses.	5 ECTS
35	CSH	Bachelor	PSYC 2164	Psychology	Public Relations	The course aims to teach students basic elements and principles of public relations. During the course, students will be taught theoretical and practical aspects of public relations, they will review historical development of the branch, get information about public relation processes, study different technologies of public relations and working specifics of PR specialists	5 ECTS
36	CSH	Bachelor	ENGS 0160	Psychology	PT1 Professional English (Social Sciences)	Students will study authentic texts from different allied disciplines; Issues to be discussed: Sociology: root of sociology; demographic problems – modern family; old population; parents and children; big cities, contemporary American school and its social environment. Psychology: human beings behavior, basis of biological behaviorism, motivation, psychological research features, social influence – conformism and obedience; cognition and thinking, memory, emotions – stress; The Motivation Hygiene Theory – Frederick Herzberg's motivation theory, motivation and hygiene factors. Abraham Maslow 's hierarchy theory.	5 ECTS
37	CSH	Bachelor	ISOC 1160	Sociology	Introduction to Sociology	The course introduces students to the basic categories of sociology. Within the course students will get information about the functions and characteristics of social institutions. The contains the following topics: different types of society – agrarian, industrial, postindustrial; stratification, role and status; culture, values and norms; socialization and agents; ethnos, ethnocentrism and relativism; subcultures and marginal; gender, rituals and routine. Students will be introduced to such public institutions as culture, religion, economy – their characteristics and working principle.	5 ECTS
38	CSH	Bachelor	CST 2160	Sociology	Classical Sociological Theories	The course is designed to introduce students to classical theories that laid basis to sociology as a science. The course contains sociological theories of classical sociologists: Auguste Comte, Herbert Spencer, Karl Marx, Émile Durkheim, Max Weber, Georg Simmel, Vilfredo Pareto, George Herbert Mead, Pitirim Sorokin, Talcott Parsons and Robert Merton. The course will be focused on such social influences as political and entrepreneur revolutions, socialism, feminism, urbanism, changes in religion, scientific growth. The students will be introduced to the tendencies of French, German, Italian and British sociological developments and will obtain knowledge in classical sociological works.	5 ECTS
39	CSH	Bachelor	BCT 2160	Sociology	Basics of Sociological Communication Theory	During the course, students will study the following theories: communication types and characters. The topics to be discussed are: communication theories as a science and study discipline; basis of communication theories and major development periods; communication process; verbal and non-verbal forms of communication; communicative sociological theories. One of the most important topics is interpersonal communication and communication in small groups. Students will study mass communication forms, communication in organizations, public communications as well as psychologically oriented theories.	5 ECTS
40	CSH	Bachelor	QSRM 2160	Sociology	Qualitative Sociological Research Methods	The course aims to introduce students to empirical research theories, research strategy, methodology, methods, technics and quantitative methods of empirical research. The topics to be discussed are: empirical sociological research, its essence, purpose and meaning. Specifics, methods, technics and procedures of empirical research. Students will study empirical sociological research types, stages and interrelationship phases; research problem, objects, subjects, reasons and aims as well as advanced systematic analysis research object, operationalize, interpretation of basic concepts, types of variables and hypotheses, selection and its meaning in empirical sociological research.	5 ECTS
41	CSH	Bachelor	SSS 2160		Statistics in Social Sciences	The course is designed to teach students how to process quantitative data, how to plan statistical calculations and how to conduct or interpret research. They will also study measuring scales, descriptive/data statistics – measuring of central tendencies, fashion, median and medium. In addition, they will learn basics to conclusive statistics – normal division and its characteristics, point rating, statistical hypothesis checking, z criteria, one-sample t criteria, t criteria of two independent groups. There will be discussed dispersion analysis in one factorial group and criteria, Mann-Whitney criteria, Wilcoxon criteria, statistical conclusion – correlation, regression and forecasting.	5 ECTS

42	CSE	Bachelor	MICR 0008	Economics	Introduction to Microeconomics	Ten Principles of Economics; Demand and Supply - How Markets Work; Markets and Welfare; The Economics of the Public Sector; Firm Behavior and the Organization of the Industry; The Economics of Labor Market.	5 ECTS
43	CSE	Bachelor	CSC 1281	Economics	Informational Systems - 1	The subject will teach students how to use the computer as an effective means of organizing, analyzing and communicating data. Students will study various computer programs and efficient use of internet resources, basic computer technologies and concepts. The subject consists of: E -mail using Gmail, MS Office 2016 Applications: MS Word, MS Power Point.	5 ECTS
44	CSE	Bachelor	IENG 0160	Economics	Professional English 1	The course 'Professional English 1' is designed for economics and business direction students who need to use English language effectively and confidently for any aspect of their studies or work. It focuses on the development of practical skills and enables students to navigate in the professional environment by understanding and talking about the basics of economics and business. The purpose of the course is to enable students learn business and economics related terminology and hold proper discourse in the topics related to these fields. Students will become aware of the following topics: micro and macroeconomics, free competition, monopoly and oligopoly, energy and agriculture economics, migration, health and labor economics, economic reforms, science and technologies, banking sector, stock markets, etc. Besides, they will get to know to the terminology of marketing, advertising, business law, brands and property rights, investments, auctions, etc.	5 ECTS
45	CSE	Bachelor	ECON 2206	Economics	Economic Growth and Development	According to the World Bank, people in developed nations live on average 40 times better than people in the least developed nations. These striking differences in the living standards among nations raises two important questions: 1. What are the determinants of country's economic success? 2. Why are some countries rich and some countries poor? Economists have long been trying to provide answers to these age-old questions. However, up until now, there is no "one-size-fits-all" answers, because success of a particular country depends on many variables, such as culture, geography, institutions and government policy, among others. In this class we will analyze economies of the most successful countries around the world and try to find a common pattern in their economic development. By the end of the course, students will have an extensive knowledge of economic models of different prosperous countries and based on this knowledge, be able to develop set of policy recommendations for the developing nations for boosting economic growth and prosperity of their citizens.	6 ECTS
46	CTS	Bachelor	TR 2171	Tourism	Tourism Economics	The purpose of the course is to give students a thorough understanding of the impact that travel & tourism have on economics given a set of conditions. It places primary emphasis on what affects tourism demand and what is the structure of tourism supply.	5 ECTS
47	CTS	Bachelor	HOSP 2270	Tourism	Hotel Management	Hotel conceptualization, feasibility analyses, commitment, design and construction, management and operation.	5 ECTS
48	CTS	Bachelor	DIS 4171	Tourism	Qualitative and Quantitative Methods of Research	This course introduces to students main concepts of research methodology and data analysis that will help to analyze and evaluate issues related to quantitative and qualitative methods of research, practical implications of them and application in decision-making process. The course overviews the main components of data collection and analysis, methods and technique for conducting meaningful survey and research, international recommendations and design of existing surveys applied in Georgia. At the same time, data analysis by commonly used statistical methods of tourism research is also incorporated in the course materials.	5 ECTS
49	CTS	Bachelor	TMK 4071	Tourism	Introduction to Marketing	Understand and appreciate the nature and scope of marketing and its role in industry and tourism; Appreciate that marketing can be studied from the perspective of a range of stakeholders within the context of the internal and external environments; Be aware of the economic, environmental, and technological issues associated with marketing practices; Develop critical understanding of consumers, segmentation, targeting and positioning of goods and services, marketing organisations and the importance of adding value.	5 ECTS

50	CSB	Bachelor	MATH 0003	Business Administration	Calculus I	This course is one of the most important subjects for students to master mathematics at a Bachelor level. It reviews concept of a set and operations on a set. It will review concept and properties of integer functions based on the detailed examination of fundamental interrelations among sets, such as: closure, associativity, inversion and parity. Special attention is paid to the definition of the sequence and study of concepts and properties of functions, and how margins are calculated. Based on this knowledge, properties of one variable will be examined and it will be classified as infinitely big or small function, continuous or discontinuous (first and second line) functions. In order to apply this knowledge, students will examine linear mathematical models (expenditures, revenue, profit, demand, supply and amortization), certain aspects of financial mathematics (simple, complex and continuous percentile, discounting) and algorithms for polynomial equations.	5 ECTS
51	CSB	Bachelor	ACCT 2110	Business Administration	Financial Accounting	Financial Accounting course provides a foundation, which enables students to understand the language of finance. Financial accounting is relevant to all types of organizations – for profit, not for profit, government. The module looks at the financial accounting as the way of business accountability. The module provides insight on the key principles in financial accounting, how transactions are recorded and financial statements prepared, as well as the performance analysis. Upon the completion of the course a student shall be able to construct all key financial statements from scratch and analyse them.	5 ECTS
52	CSB	Bachelor	INTE 2110	Business Administration	Information Technologies 3	This course covers usage of MICROSOFT EXCEL. It provides teaching of practical application go this package and covers the following topics: Elements of software interface; Data entry and formatting; Address system; Formulas and functions; Data analysis; Diagrams, tables and pivot tables; Data validation; Macros, workbook and sheet protection.	3.5 ECTS
53	CSB	Bachelor	MATH 0002	Business Administration	Linear Algebra	This course is a part of university math curriculum. It covers the following topics: vectors, linear independence and dependence; abstract vector spaces, linear sub-spaces; operations on matrix; determinants; linear algebraic equations; Leontief supply-demand model; linear programming exercise and their solutions using geometric method. This course will help students to understand how basic mathematical principles and methods can be applied to solve real-life problems.	5 ECTS
54	CSB	Bachelor	HIST 0001	Business Administration	History of World's Civilizations	Nowadays, it is obvious that processes in the world are globally interconnected. Therefore, history of the world and the place nations in this global history and creating of civilization models, gains major importance. Since the antique period, each nation strived to understand path of its development and study cultural layers from the past. The subject of this course is to study spiritual and material values created by human through the history. After completion of the course students will be able to differentiate among three types of civilization: (1) civilizations with cyclical development (eastern civilizations); (2) civilizations of progressive development (western civilizations); and (3) non-programmatic civilizations (American civilizations before Columbus). It also covers modern civilizations. Student will understand key parameters of each civilization models, such as language, script, religion, architecture, literature, legislation, mythology, theater, etc.	5 ECTS
55	CSB	Bachelor	ECON 2110	Business Administration	Fundamentals of Microeconomics	This course introduces students with the core methods and principles of economical thinking. It covers how economic agents (consumers, firms and governments) make decision on efficient use of scarce resources. The course describes relationship among agents (perfect competition, monopoly, oligopoly, monopolistic competition, labor and other factors of production), methods to measure welfare; economic drives of consumer and firm behavior – profit maximization.	5 ECTS
56	CSB	Bachelor	FI3110	Business Administration	Corporate Finance	The main objective of the course is to make students aware of the financial markets and their participants, management technology of business units in terms of financial means. More specifically, this subject covers the analysis of financial statements, cash flow analysis, the relationship between risk and return, time value of money, evaluation of the value of financial instruments, capital budgeting and cost accounting. Given the complexity of today's financial markets, it is very important to provide this subject thorough student, in order to create a basic knowledge, so students can overcome next courses.	5 ECTS

57	CSB	Bachelor	STAT 3110	Business Administration	Statistics	The objective is to assess the validity of statistical conclusions; organize, summarize, interpret, and present data using graphical and tabular representations; and apply principles of inferential statistics. Focus is on selecting and applying appropriate statistical measures and determining reasonable inferences and predictions from a set of data. Topics include measures of central tendency; variability; concepts of probability; random variables and probability distributions.	5 ECTS
58	CSB	Bachelor	BUSA 3110	Business Administration	Business Communication	After the completion of this course the students will be able to establish effective written and oral communication in the business environment which embraces such skills as conducting presentations, meetings, negotiations, debates and drafting of various types of business letters and reports.	5 ECTS
59	CSB	Bachelor	MGS 3211	Business Administration	Managerial Skills and Leadership	The main function of the course is to improve the leadership function of an individual. This is intended to explore and implement their ideas in organizations. This goal is achieved by teaching different management methods. As follows: personal identification, stress management, problem resolution, motivation and conflict resolution, power and team management	5 ECTS
60	CSB	Bachelor	FI 4112	Business Administration	Banking	This course is intended to introduce students with working mechanisms of financial institutions on examples of banking sector. The course covers following topics: history of banking and its development, mechanisms of banking sector, regulators and regulatory mechanisms (national bank) of banking sector, structure and management of banking sector, bank clientele, banking products including debts and deposits and other products for retail and corporate clients, process of crediting and risk evaluation, regulatory processes for crediting and other banking activities, importance of subsidiary companies for banks, electronic banking. Theoretical aspects of the course covers classic banking systems on the example of foreign banks, as well as Georgina banks, their regulations ad products.	5 ECTS
61	CSB	Bachelor	FI 4310	Business Administration	International Financial Accounting Standards	The course " International Financial and Accounting Standards" (IFRS) is one of the essential subjects for students studying accounting. Growing number of organizations in Georgia are using IFRS standard for accounting and financial reporting as a result of legal requirements or requests from founding partners, banks or potential investors. Therefore, this course will provide important basis to master the standards.	5 ECTS
62	CSB	Bachelor	MGS 4212	Business Administration	Logistics	Topics covered in this course include: review of logistics, strategic and financial logistics, demand management and consumer services, transport systems, international maritime logistics and international logistics.	5 ECTS
63	CSB	Bachelor	MGS 4213	Business Administration	Project Management	Project is a unity of complex objectives that have defined point of start and point of completion. Project Management as a discipline has number of different definitions. It consists of planning and giving directions on how to use efficiently available resources and make appropriate choices. The course is focused on qualities of successful project manager to lead complex projects. Furthermore, the following essential principles of project management will be reviewed: project life cycle, control mechanisms, financing and accounting, reporting, evaluation methods. Cases provided during the course are taken from the current, real-life examples of companies and organizations. This course is very important for every individual independent of their career goals, as projects are an essential part of modern working process in public or private institutions.	5 ECTS
64	CSB	Bachelor	MK 3213	Business Administration	Brand Management	This course provides students with knowledge of strategies that are necessary for creation of brand, its development and maintenance. Students will learn key concepts, principles and tools that are essential for brand managements. They will also learn for to develop marketing mix for the brand, how to test and position the brand along the marketing mix and measure brand's performance on the market.	5 ECTS
65	CSB	Bachelor	MK 4119	Business Administration	Digital Marketing and E-commerce	Course emphasizes three driving forces behind the expanding field of e-commerce: technology change, business development, and social issues. A conceptual framework uses the templates of many modern-day companies to further demonstrate the differences and complexities in e-commerce today.	5 ECTS
66	CSB	Bachelor	MK 4118	Business Administration	Retail Management	This course will provide a foundation for those students who plan to work in retailing or are interested in understanding the related disciplines. We will critically analyze the retailing process, the environment which it operates in, and the functions that are performed	5 ECTS
67	CSB	Bachelor	FI 4216	Business Administration	Financial Markets and Institutions	The course aims to introduce the main working principles of financial markets and institution. Financial markets and institutions reflect not only our everyday life, but also represents enabler of financial resources supplier for whole economy, which, in turn, affects the business profitability, production and delivery of goods and services, as well as the economic well-being.	5 ECTS
68	CSB	Bachelor	MGS 4312	Business Administration	Strategic Management	During the course student should learn core definitions and terms, what is strategic management process, how it is formed and implemented. Should have clear understanding of organization, corporate structure, management styles and management functions.	5 ECTS

69	CSB	Bachelor	MGS 4211	Business Administration	Innovations Management	This PRACTICAL and CASE-STUDY based course focuses on the actual day-to-day business, strategic and legal issues of innovation management and technology transfer. Where appropriate, the course will provide interactive exercises that will simulate scenarios commonly faced by manager which will lead to improved innovation in technology-based organizations. During the course, students will create commercialization strategy for innovation, analyze projects and cases.	5 ECTS
70	CSB	Bachelor	HIST 0003	Business Administration	History of Georgia	The course covers history of Georgia from antic periods to contemporary times. It is a series of adopted lectures that covers topics such as geographic location of the country, natural environment, population, historical-geographical overview, ethno genesis of Georgian people and place of Georgian language among languages of the world. It also accounts key facts from political, social-economic and cultural past of Georgia (and its neighbors and related nations from the past	5 ECTS
71	CSB	Master	MBA 5111	Business Administration	Managerial Economics	Economics for Managers covers the principles of economics and decision-making methodology, which is valued in risky and unsteady environment. The course will be study areas as: the demand theory and analysis, regression analysis, business and economic trends forecasting, production theory and analysis, price theory and analysis, linear programming, healthy competition and monopoly, monopolistic competition, oligopoly and industry to penetrate the barriers, Game Theory and strategic action, the value of goods and services in billing mechanism, risk and decision-making.	5 ECTS
72	CSB	Master	MBA 5112	Business Administration	Statistics for Managers	This course provides a basic overview of the statistical analysis, which is necessary for management decisions, including planning, problem identification and solving, decision-making in various aspects. The course covers basic business production and teaching description methods and teaches methods of statistical conclusions, and the models of forecasting, data sharing and assessment, quality management. The material are used to enhance the Exercises and exercises using real business situations.	5 ECTS
73	CSB	Master	MGS 5910	Business Administration	Organizational Theory	What enables some businesses, societies and individuals to sustain high levels of dynamism, growth and creativity over decades? What is the difference between an efficient machine and a living organization? How can we generate, release and direct unlimited energy for high achievement, continuous expansion, and creative evolution? This course examines the fundamental principles, vital processes and effective power of organization applicable to all fields of activity with emphasis on business and economy and all levels of life from the individual enterprise to the economy, society and global community. It draws on cases studies from business, history, biography and literature to explore the sources of the energy, efficiency, innovation and creativity that enable organizations to multiply results and self-multiply themselves. It is designed to help students from different backgrounds, disciplines and levels of experience understand the principles and process of growth, innovation and creativity that govern all human activities. The learning experience emphasizes active questioning, peer-to-peer exchange and personal insight.	5 ECTS